



# Introduction to the CMMI® Acquisition Module (CMMI-AM)

## Module 1: Background



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# Agenda

Introduction

About this Course

The State of Acquisition Practices

Capability Maturity Model Integration





# Introductions

Instructor introductions

Participant introductions

- name
- position
- expectations
  - What do you want to get out of this course?

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# Course Objectives

To acquaint the PM and PMO staff involved with the acquisition of software intensive systems with the need for process and process management

- at the supplier
- At the acquirer

Provide an overview of the CMMI Acquisition Module

Provide an overview of process improvement methods



# Course Contents

- Module 1 – Background**  
Course information and Background
- Module 2 – CMMI-AM and Project Management**  
Project Management process areas, goals, and practices
- Module 3 – CMMI-AM and Engineering**  
Engineering process areas, goals, and practices
- Module 4 – CMMI-AM and Support**  
Support process areas, goals, and practices
- Module 5 – CMMI-AM Generic Practices**
- Module 6 – Using CMMI-AM**
- Module 7 – Summary and Conclusion**



# Course Schedule

Time	Topic
0800	Breakfast
0830	1 Background
0915	2 CMMI-AM and Project Management
1000	<b>Break</b>
1015	2 CMMI-AM and Project Management (cont'd)
1200	<b>Lunch</b>
1300	3 CMMI-AM and Engineering
1430	<b>Break</b>
1445	4 CMMI-AM and Support
1545	5 CMMI-AM Generic Practices
1615	6 Process Improvement
1645	7 Summary and Conclusion
1700	<b>Adjourn</b>



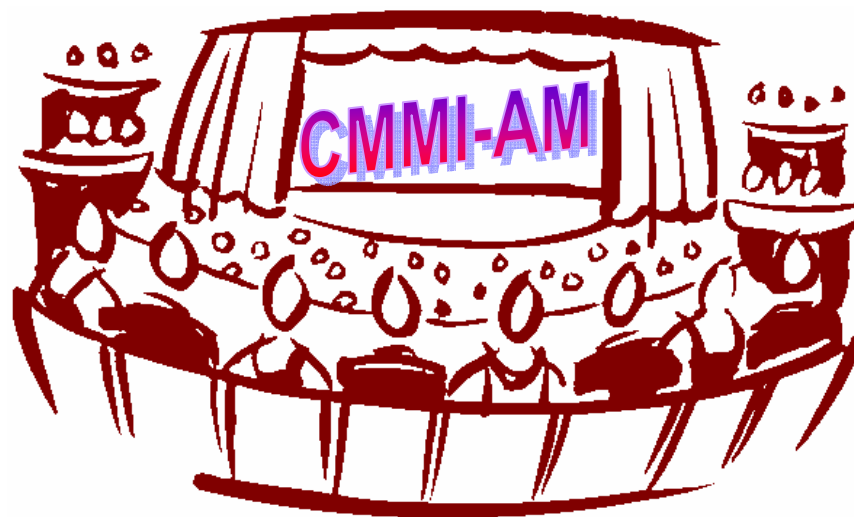
# Audience

Program Managers (PMs)

Program Management Office (PMO) staff

- Engineering
- Contracts
- Logistics
- Finance
- Test

No prior knowledge of  
CMMI is required







# Course Details

## Course Approach

- Lecture
- Discussion
- Exercises

## Course Materials

- Course Notebook
- CMMI-AM v1.1

## Rules of Engagement

- Participate
- One person talks at a time
- Keep discussions to the point
- No attribution



# Logistics

Rest rooms

Smoking rules

Breaks

Lunch

Phones

Messages



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Introduction

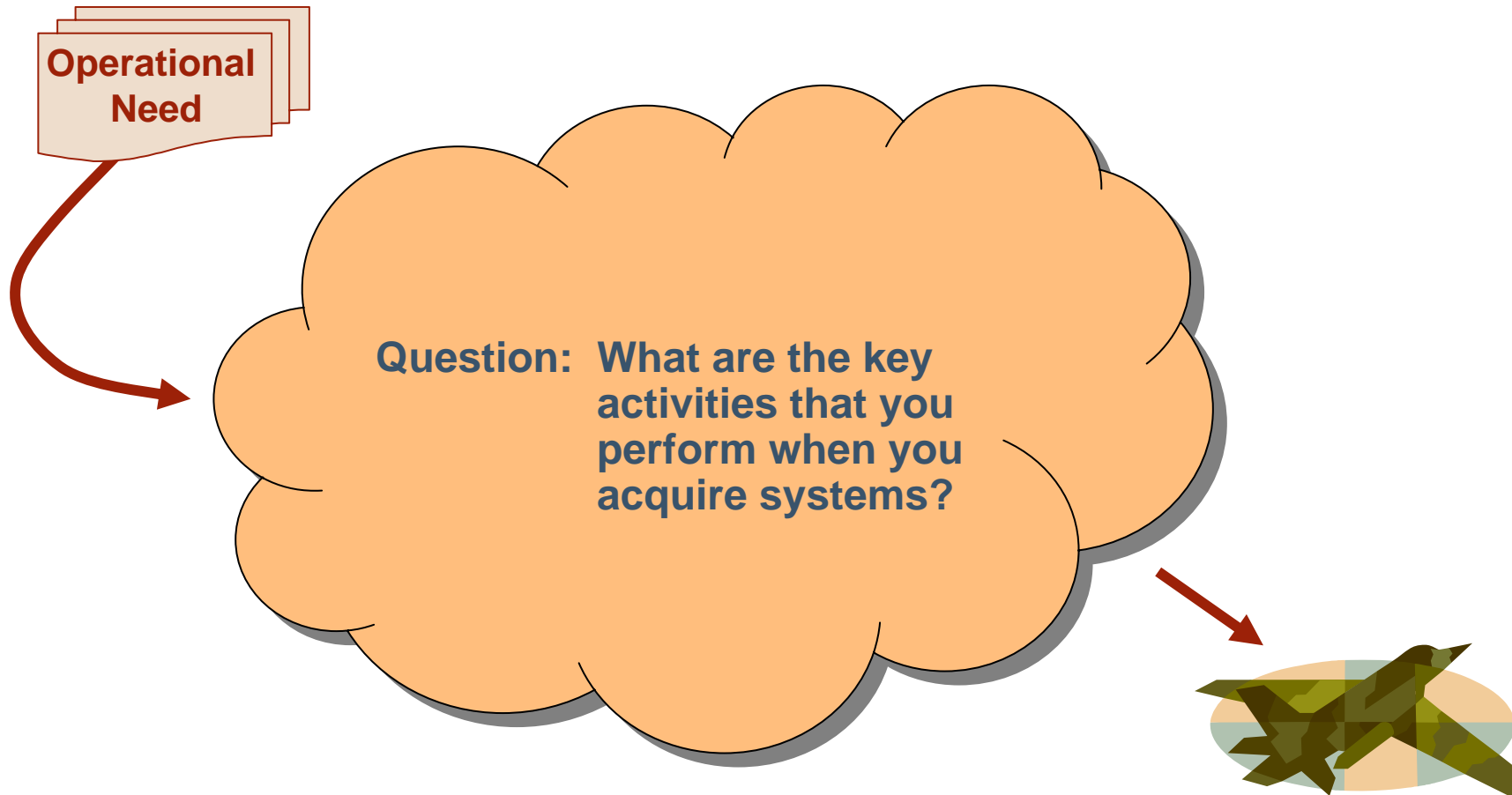
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# What is “Acquisition”





# The State of Acquisition Practice <sup>1</sup>

**The agencies assume the partnership arrangement absolves them of all acquisition management responsibilities...”** [GAO 99]

**Virtually all (Air Force) software-intensive systems suffer from difficulties achieving cost, schedule, and performance objectives.** [GAO 92]

**“I'd rather have it wrong than have it late.”** A senior manager (industry)

**“The bottom line is schedule. My promotions and raises are based on meeting schedule first and foremost.”** A program manager (government)

**Lack of robust systems engineering practices identified as critical factor in SBIRS-High problems.** Lt. Gen. Brian A. Arnold, USAF, CDR, USAF/SMC (5/6/02 Aviation Week)



# The State of Acquisition Practice <sup>2</sup>

## Is There an Acquisition Crisis?

### Investigation of one acquisition program showed:

- System complexity and the program's lack of experience in procuring major systems caused serious cost growth.
- Program lacks systems engineering and program management expertise.
- Absence of requirements stabilization process.
- Program management does not enforce timely milestones, timelines, and deliverables.
- Program's lack of process control made assessment of technical risk impossible.
- Program's lack of short- and long-term budget tracking makes cost assessment nearly impossible.
- Program does not manage risk.



# The State of Acquisition Practice <sup>3</sup>

## What's the Problem?

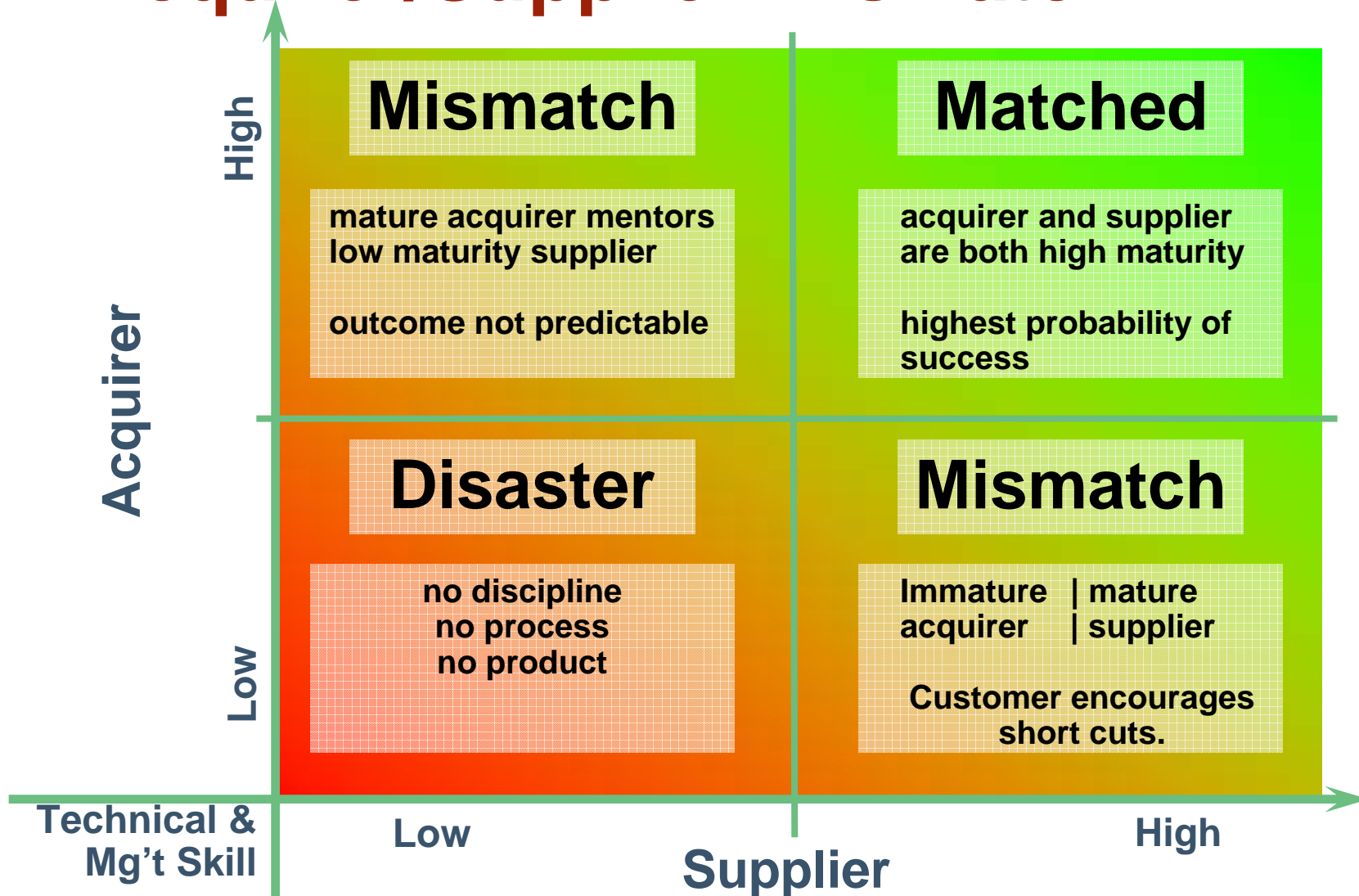
There are many. Among them,

- Evidence shows that an **acquirers management processes** and practices and resultant decisions can have a **negative impact** on the development processes of the supplier
- A **mismatch** in Acquirer/Supplier in terms of associated process capability and maturity can have **unpredictable** and even **disastrous results**.

**And the challenges are increasing ...**



# Acquirer/Supplier Mismatch



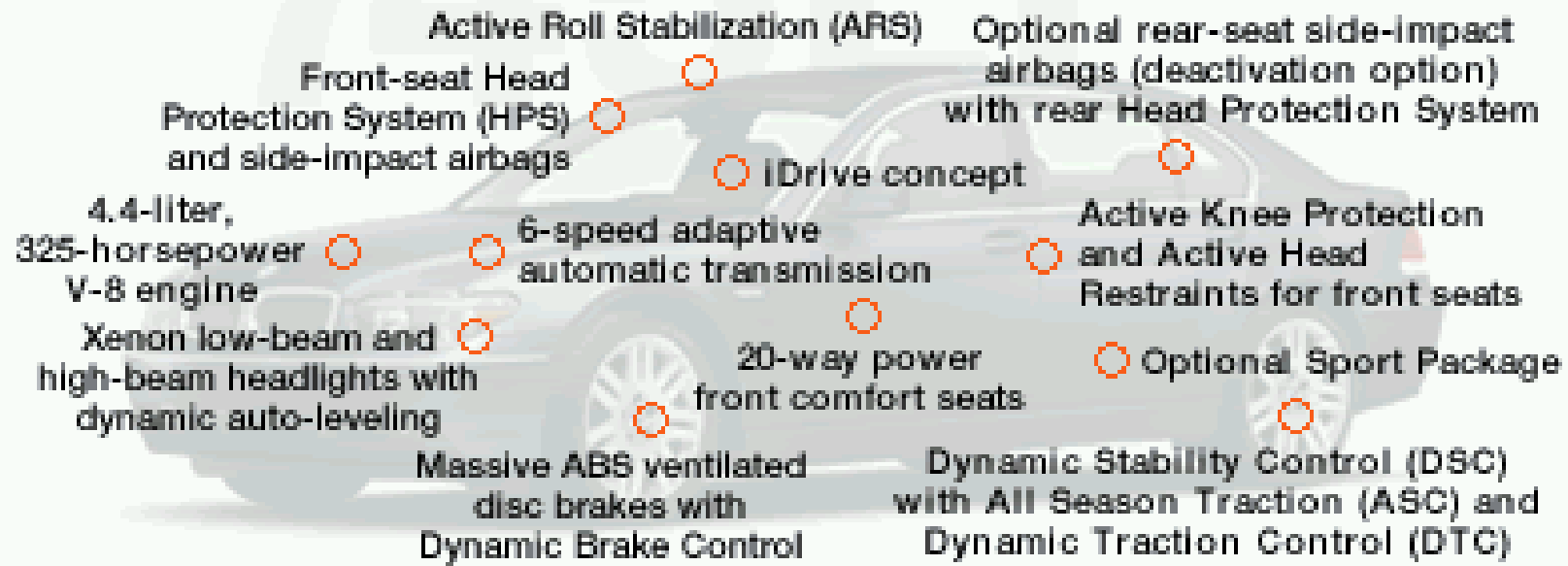




# Complexity in Modern Systems

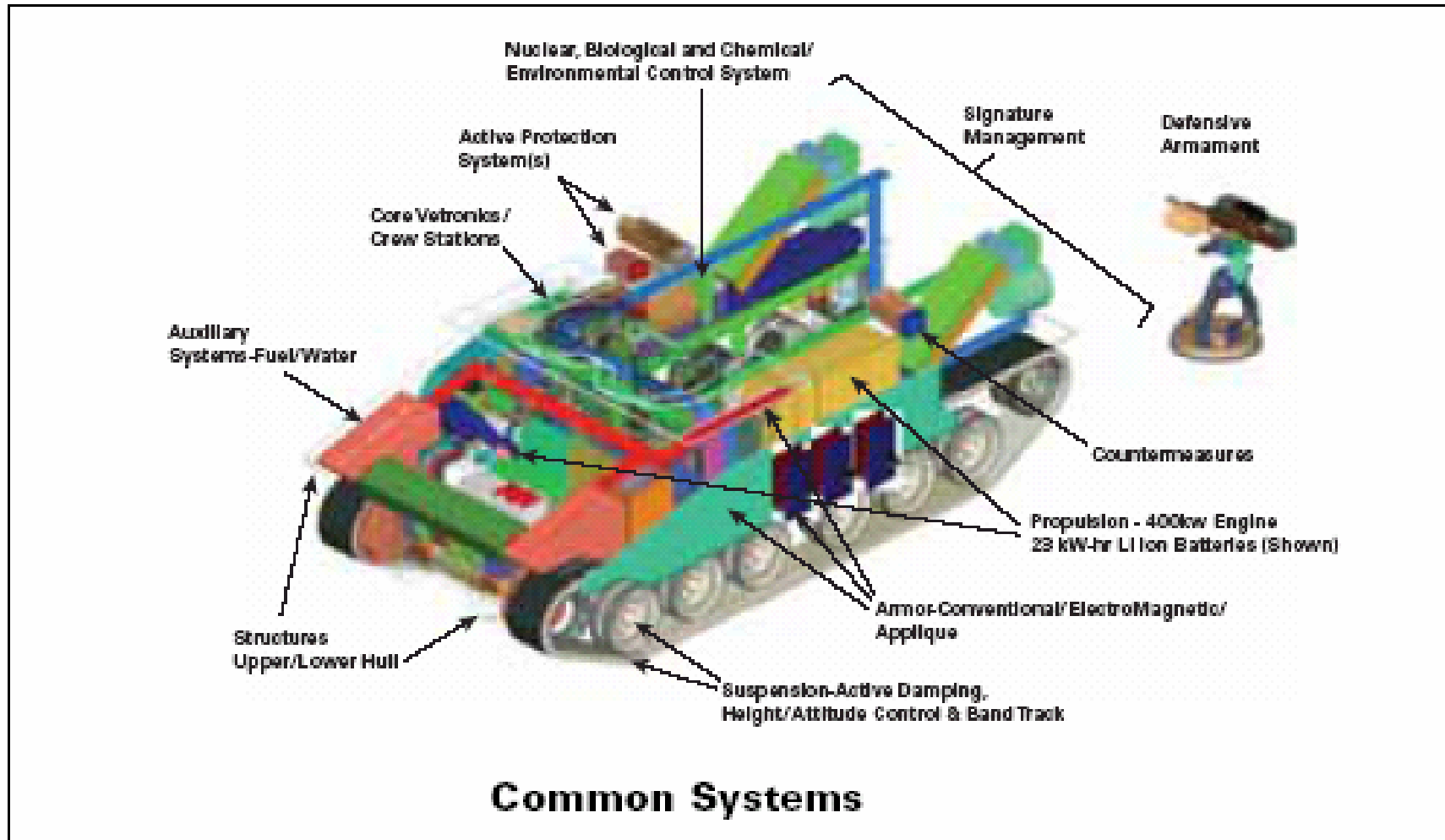
Many commercial products are the result of a complex mix of subcomponents engineered into a system

Most DoD weapon and information systems are *at least* this complex





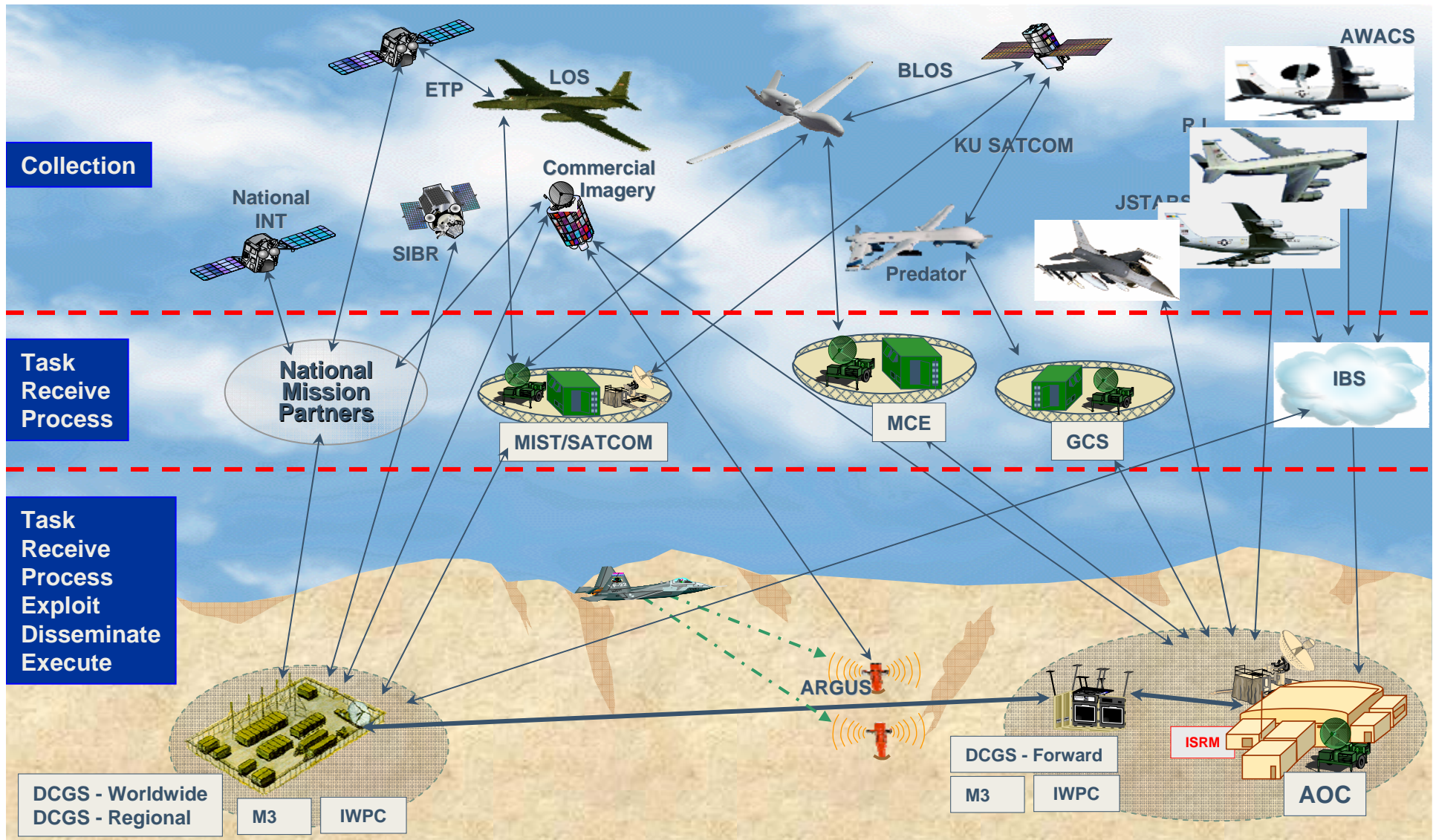
# Weapon System Complexity



## FCS Manned Ground Vehicle concept



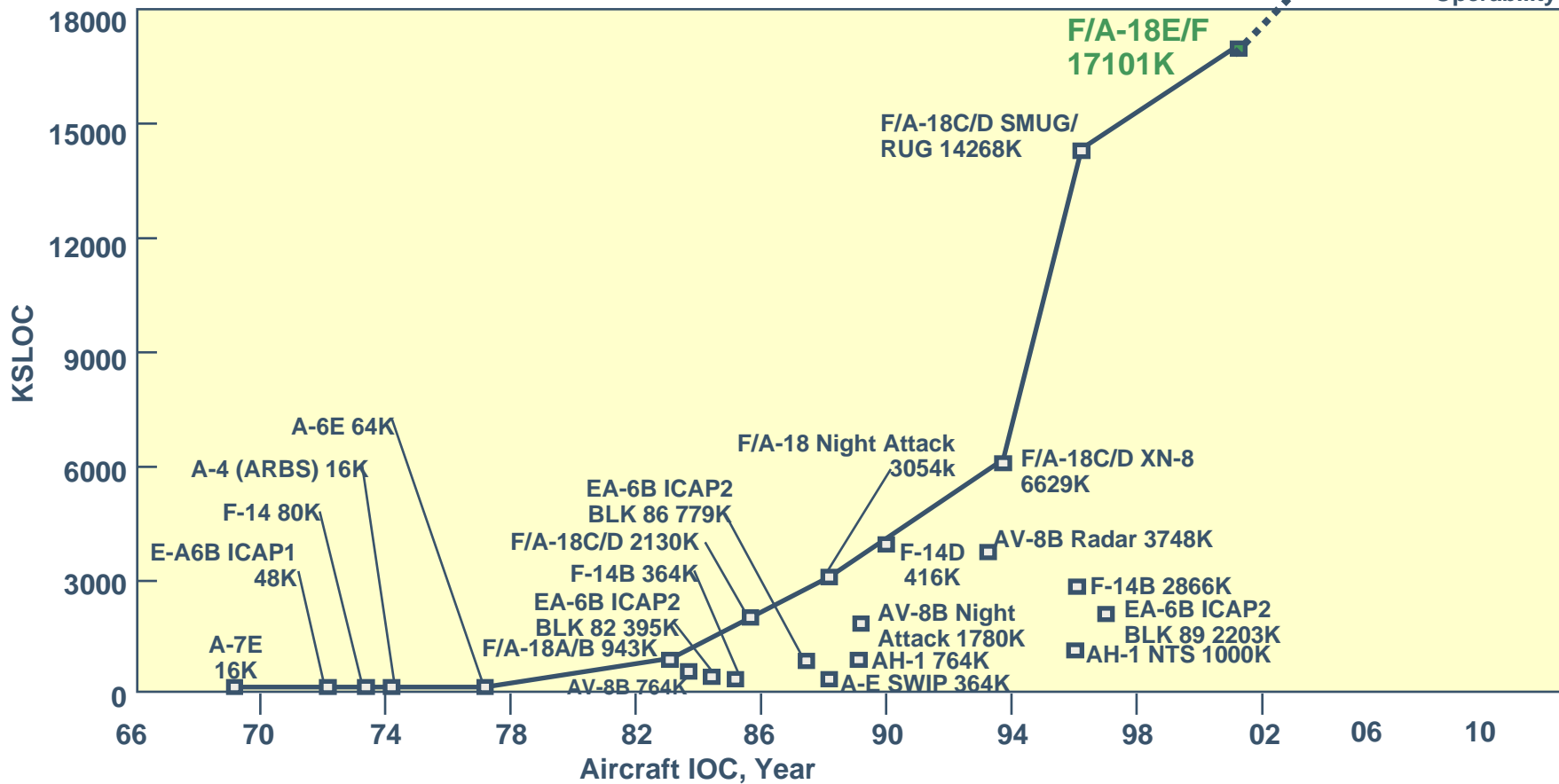
# System of Systems Complexity





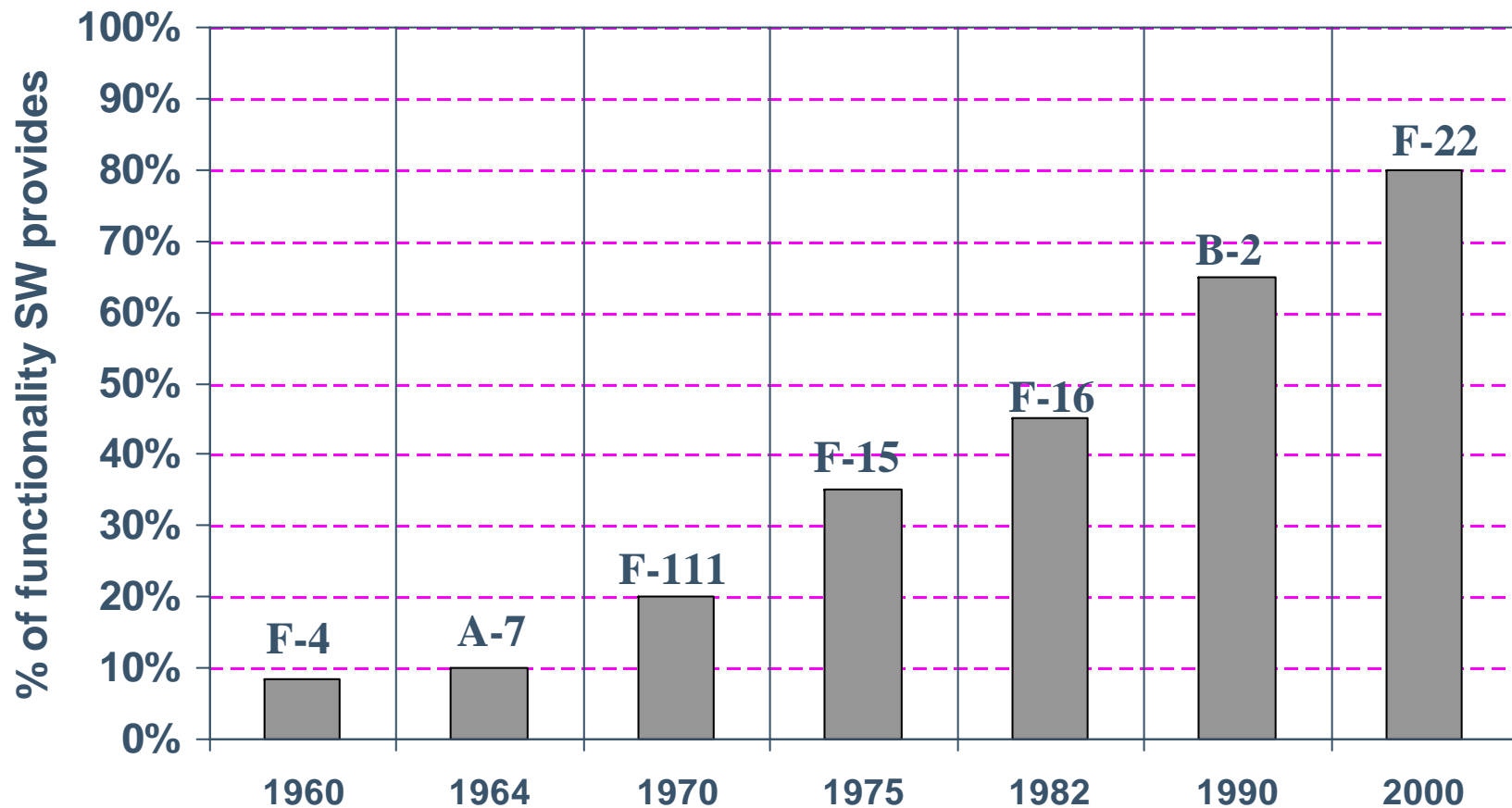
# Increasing System Complexity

- JSF
- UAVs
- NCW
- Inter-System Operability





# Functionality Provided by Software in DoD Systems is Increasing





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# What Can Be Done?

Based on the premise that

*The quality of the product is governed largely  
by the process used to create the product*

**We could improve the Supplier's process and practices**

- But the developers have a head start (CMMI-based improvement programs are widespread)

**We could improve the Acquirer's processes and practices by:**

- increasing the visibility of the acquirers contribution to program success
- defining, implementing, measuring and evolving effective acquisition processes and practices



# Why Focus on Process?

## Process provides a constructive, high-leverage focus...

- **as opposed to a focus on people**
  - Your work force, on the average, is as “good” as it is ***trained*** to be.
  - Working harder is not the answer.
  - Working smarter, through process, is the answer.
- **as opposed to a focus on *technology***
  - Technology applied without a suitable roadmap will not result in significant payoff.
  - Technology provides the most benefit in the context of an appropriate process roadmap





# How Do You Want to Work?



- Random motion – lots of energy, not much progress
- No teamwork - each person goes his own way
- Frequent conflict
- You never know where you'll end up



- Directed motion – every step brings you closer to the goal
- Coordinated efforts
- Cooperation
- Predictable results

**Process can make the difference**



# What's the Alternative?

## Progress, if any, is the result of individual heroics

- No hero = no progress
- New hero = start over

## Diverse and parochial methods for every effort

- Lack of predictability - how =  $f(\text{who, when})$
- Lack of cooperation - Heroes often don't work well together
  - "Be reasonable. Do it my way!"
  - No sharing of "lessons learned"
- Continual retraining - Which method will you train



# Why is Process Important?

**Because process failure can be catastrophic**

**Process failure can result from:**

- Improper implementation
- Lack of discipline
- Noncompliance
- Poor execution



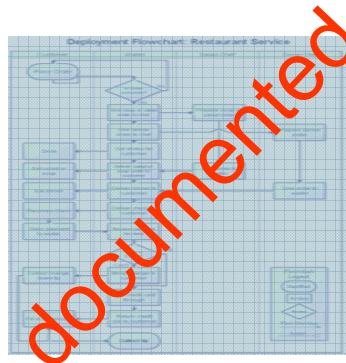
## **Petrobras oil platform**

- Significant construction cost savings from bypassing rigid QA processes
- Sunk before commissioning





# Characteristics of Effective Processes



simple



enforced



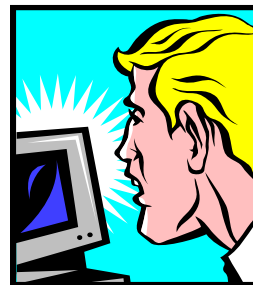
trained



flexible



practiced



supported

**STABLE**

Well-defined gates





# CMMI in a Nutshell

CMMI provides guidance for improving an organization's processes and ability to manage the development, acquisition, and maintenance of *products* or *product components*.

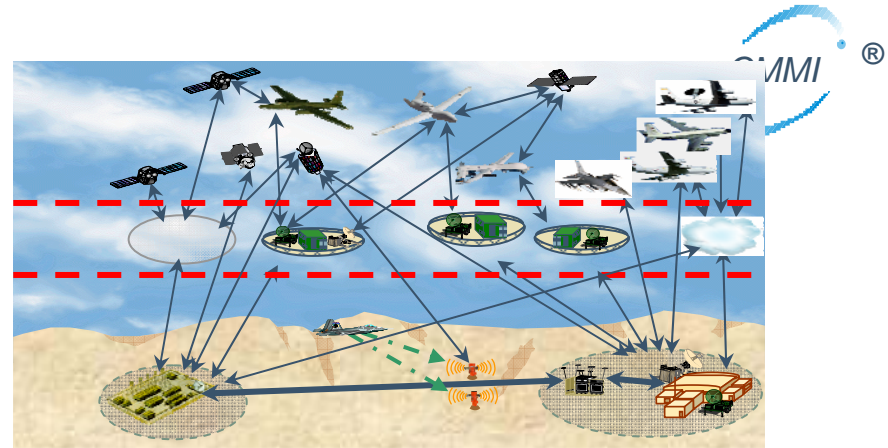
CMMI places proven approaches into a structure that

- helps your organization examine the effectiveness of your processes
- establishes priorities for improvement
- helps you implement these improvements

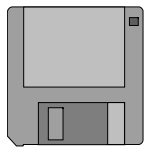
*Improving processes for better products*



# Focus of CMMI



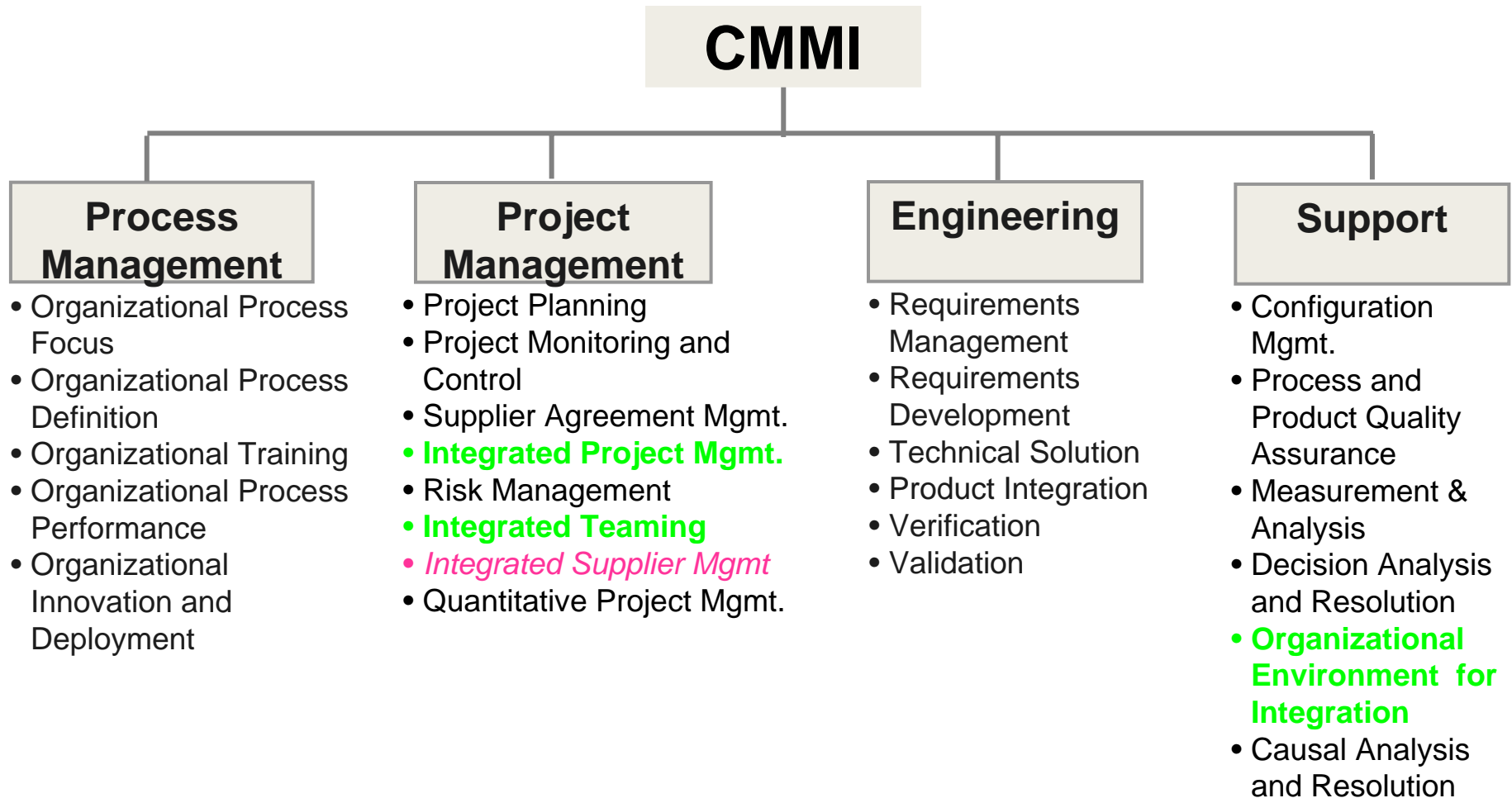
CMMI is applied here



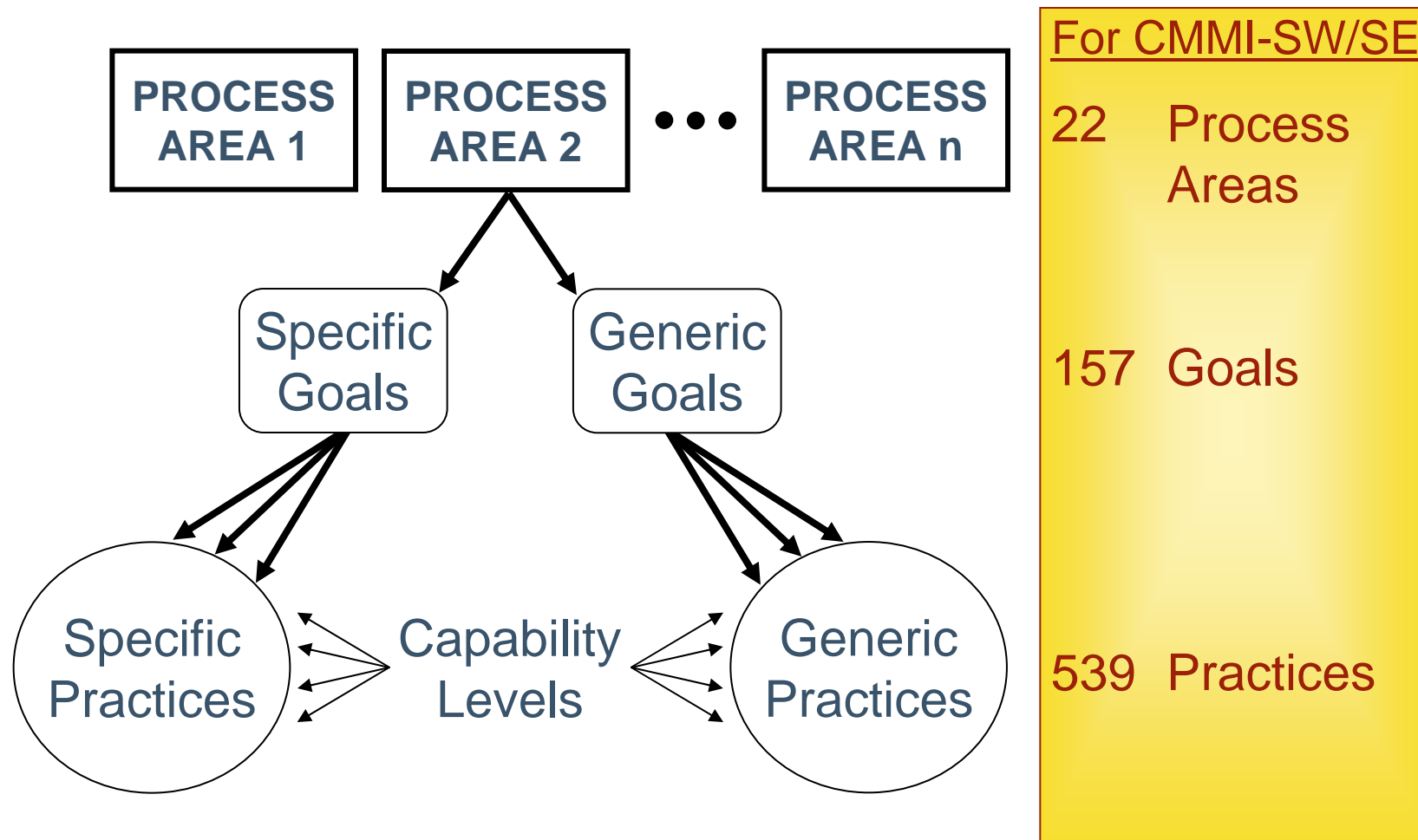
SW-CMM is applied here



# CMMI - Continuous SE/SW/IPP/SS



# Structure of CMMI 1

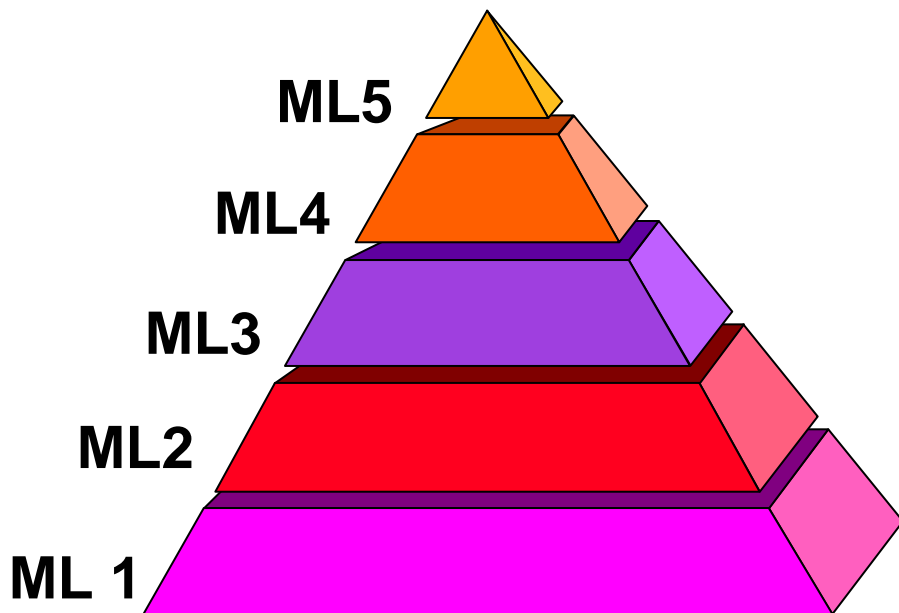






# Perspectives on Maturity

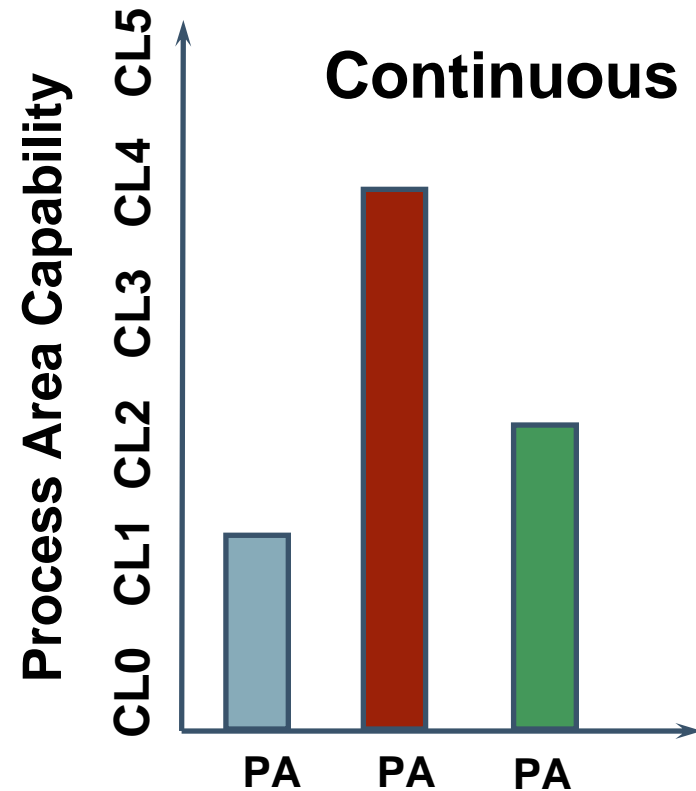
## Staged



### Organization-Focused

... for an established set of process areas across an organization

## Continuous



### Process-Focused

... for a single process area or a set of process areas



## CONTRACTOR AND PROCESS What Levels Tell Us

Levels are good indicators of *potential organizational performance*

They describe how the next project *could perform* based on a sampling of existing projects

Capability Levels and Maturity Levels reside at the organizational level (corporation, major division) and are not an indication of how any individual project *is performing*

**Note:** Sometimes a project is large enough to be considered an organizational unit (e.g. JSF, C-17)



# Summary

Acquisition is a challenging multi-disciplinary effort occurring in a difficult environment, and demands for greater capabilities and increasing complexity are adding to this challenge.

Capable performance by **BOTH** the acquirer and the supplier are essential to program success

A focus on **PROCESS** at the acquirer and at the supplier can help.

CMMI is a **proven** and **widely accepted** process improvement model