



Solutions. Experts. Insights.

SEI TECHNOLOGIES FORUM



Software Engineering Institute

CarnegieMellon



The Software Engineering Institute's Partner Network

Lisa Masciantonio
SEI Partner Network Manager

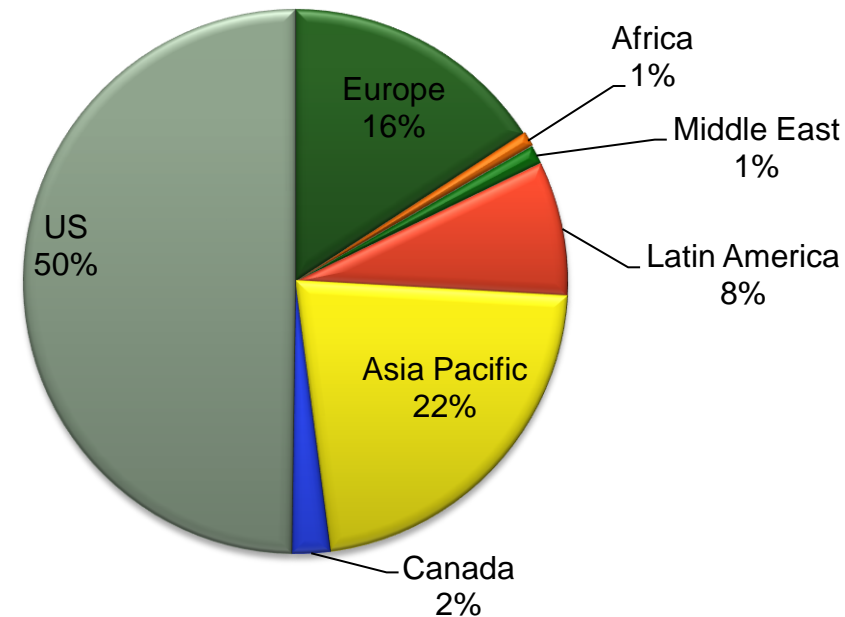
Masciantonio joined the SEI in 2001. As a Partner Network manager, she is responsible for managing and evolving the SEI's Partner Network. Her previous job responsibilities at the SEI focused on strategic business development and project management.

Masciantonio has more than 20 years of industrial experience and has worked for Carnegie Mellon Research Institute, Comrise Technology, and Mellon Bank.



What is the SEI's Partner Network?

The SEI Partner Network is a premier group of organizations that deliver time-tested, proven services developed by the SEI



Europe	71
Africa	4
Middle East	5
Latin America	36
Asia Pacific	99
Canada	10
US	223
Total	448

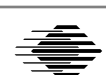


Mission

Globally disseminate SEI products & services in **collaboration** with thriving SEI Partners to dramatically **improve the world** of software engineering

Vision

A **collaborative network** of Partners broadly disseminating **mature** software engineering **technologies** and **best practice** with consistent, repeatable and measurable results



SEI Partners...

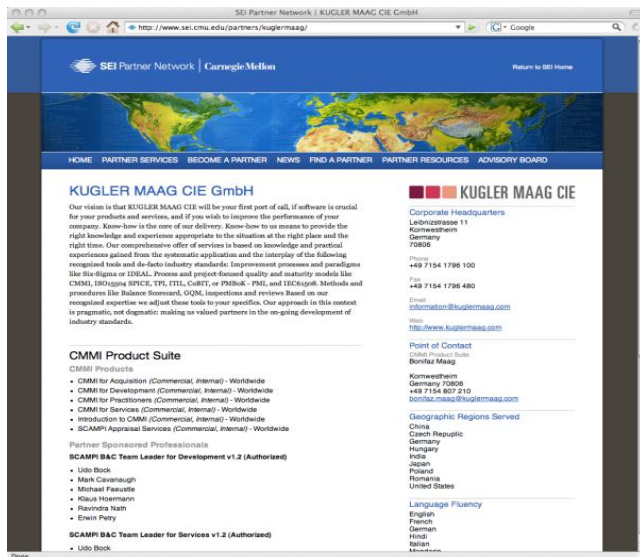


- Have permission to use SEI intellectual property
- Are an extension of the SEI and offer the same first-in-class services
- Have the ability to provide quality training and consulting services that will significantly impact transition of official SEI services
- Have demonstrated ability to transition technology practices in commercial settings
- Sponsor individuals through the SEI certification process
- Provide services in parts of the world that are under-served and in languages that may not be well represented



How to Find an SEI Partner?

*SEI Partners are **selected, trained, and licensed** by the SEI to deliver **authentic** SEI services. When you receive services from an SEI Partner, you can be **sure** that the **quality** of those services is **comparable** to the quality you'd get from the **SEI itself***



SEI Partner Directory

SEI Partner information is published at
<http://www.sei.cmu.edu/partners/directory/organization/>



How to Become an SEI Partner

1. Application

Apply to become an SEI Partner at: <http://www.sei.cmu.edu/partners/become/>

2. SEI Code of Professional Conduct Commitment

All SEI Partners must commit to the SEI Code of Professional Conduct. Your commitment ensures the best quality for your clients and ours

3. Approval

The SEI Partner Network will notify you when your application has been approved

4. Partner Agreement

Your Partner Agreement explains what official SEI services you will provide, annual support fees you must pay, and rules for your operation as an SEI Partner

5. Congratulations!

Your Partner Agreement grants you a license to use SEI intellectual property. Your authorized/certified individuals may begin delivering official SEI services





For Current Partners

[Your directory information](#)

Access the SEI Online Partner Directory to keep your contact information, Partner services, and company information up to date.

[Partner Resource Center](#)

Download course materials, forms, the SEI Partner identity, and other information you need to provide your SEI Partner services.

For Prospective Partners

[Become a Partner](#)

The SEI is seeking Partners to provide SEI courses and services in CMMI, Information Security, People CMM, SCAMPI, Software Architecture, Software Engineering Measurement and Analysis, and TSP.

[How does Partnering work?](#)

The SEI Partner Network is comprised of organizations that are tested, monitored, and licensed by the SEI to provide our courses and services.

Find a Partner, Course, or Service

[Find a Partner](#)

Looking for SEI courses or services in your area? Search for an SEI Partner organization near you.

[Find an individual](#)

Verify the credentials of instructors and other Partner-sponsored individuals.

[Locate a Partner](#)

[Ethics and Compliance](#)



SEI Partners are licensed to deliver authentic SEI services through SEI-trained individuals. When you receive services from an SEI Partner, you can be sure that the quality of those services is comparable to the quality you'd get from the SEI itself.

[Search the SEI Partner Directory](#)

For More Information



www.sei.cmu.edu/partners

partner-info@sei.cmu.edu

1-866-757-4702

sei-pab@sei.cmu.edu


Lisa Masciantonio

Partner Network Manager

lm@sei.cmu.edu

412-268-4652



The image shows the letters 'Q&A' in a bold, 3D, red font. The letters are rendered with a slight shadow on a white surface, giving them a three-dimensional appearance. The 'Q' is on the left, followed by the ampersand '&', and the 'A' is on the right.The background of the text is a world map showing the continents of North America, South America, Europe, Africa, and Australia. The map is rendered in a topographic style with green and yellow colors for land and blue for water.

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