The Software Engineering Institute's Partner Network

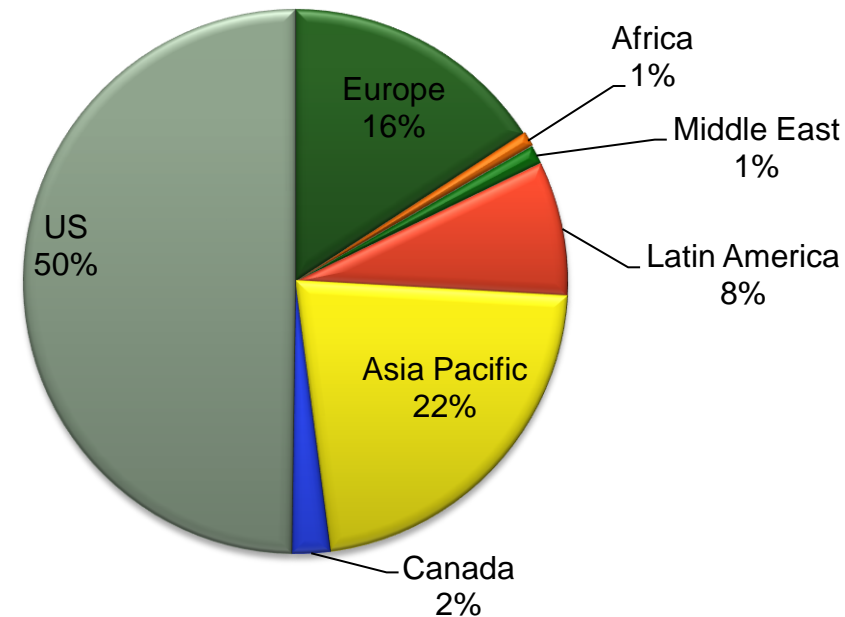**Lisa Masciantonio**
SEI Partner Network Manager

Masciantonio joined the SEI in 2001. As a Partner Network manager, she is responsible for managing and evolving the SEI's Partner Network. Her previous job responsibilities at the SEI focused on strategic business development and project management. Masciantonio has more than 20 years of industrial experience and has worked for Carnegie Mellon Research Institute, Comrise Technology, and Mellon Bank.

What is the SEI's Partner Network?

The SEI Partner Network is a premier group of organizations that deliver time-tested, proven services developed by the SEI

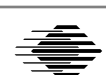| Europe	71
Africa	4
Middle East	5
Latin America	36
Asia Pacific	99
Canada	10
US	223
Total	**448**

Mission

Globally disseminate SEI products & services in **collaboration** with thriving SEI Partners to dramatically **improve the world** of software engineering

Vision

A **collaborative network** of Partners broadly disseminating **mature** software engineering **technologies** and **best practice** with consistent, repeatable and measurable results
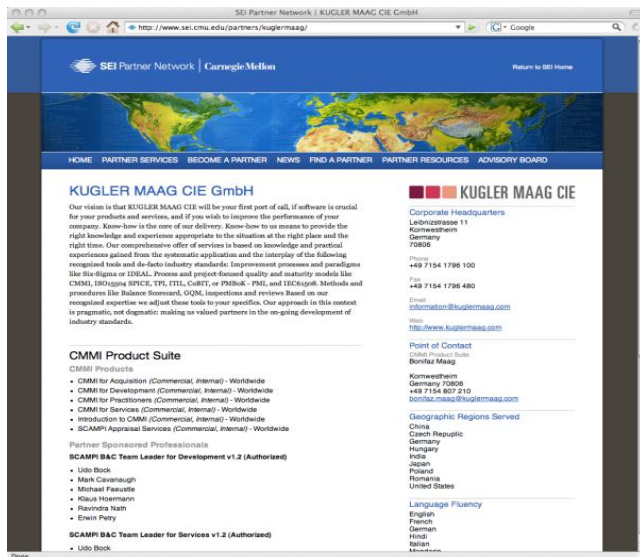
SEI Partners…

- Have permission to use SEI intellectual property

- Are an extension of the SEI and offer the same first-in-class services

- Have the ability to provide quality training and consulting services that will significantly impact transition of official SEI services

- Have demonstrated ability to transition technology practices in commercial settings

- Sponsor <u>individuals</u> through the SEI certification process

- Provide services in parts of the world that are under-served and in languages that may not be well represented

How to Find an SEI Partner?

*SEI Partners are **selected, trained, and licensed** by the SEI to deliver **authentic** SEI services. When you receive services from an SEI Partner, you can be **sure** that the **quality** of those services is **comparable** to the quality you'd get from the **SEI itself***

SEI Partner Directory

SEI Partner information is published at

http://www.sei.cmu.edu/partners/directory/organization/

How to Become an SEI Partner

1. **Application**
   Apply to become an SEI Partner at: http://www.sei.cmu.edu/partners/become/

2. **SEI Code of Professional Conduct Commitment**
   All SEI Partners must commit to the SEI Code of Professional Conduct. Your commitment ensures the best quality for your clients and ours

3. **Approval**
   The SEI Partner Network will notify you when your application has been approved

4. **Partner Agreement**
   Your Partner Agreement explains what official SEI services you will provide, annual support fees you must pay, and rules for your operation as an SEI Partner

5. **Congratulations!**
   Your Partner Agreement grants you a license to use SEI intellectual property. Your authorized/certified individuals may begin delivering official SEI services

For More Information…www.sei.cmu.edu/partners

For More Information

Lisa Masciantonio

Partner Network Manager

lm@sei.cmu.edu

412-268-4652

www.sei.cmu.edu/partners

partner-info@sei.cmu.edu

1-866-757-4702

sei-pab@sei.cmu.edu

SEI Partners are licensed to deliver authentic SEI services through SEI-trained individuals. When you receive services from an SEI Partner, you can be sure that the quality of those services is comparable to the quality you'd get from the SEI itself.