

Practical Process Improvement: the Journey and Benefits

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Overview

- **Why the Carnegie Mellon University Capability Maturity Model (CMM)?**
- **Business benefits realised by IBM, clients and staff**
- **About IBM Application Management Services**
- **The improvement approach**
- **Facets of Improvement**
- **The lessons learned**



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Why CMM?

- **\$412 million saving**
- **145% productivity improvement**
- **58% reduction in production problems**
- **94% reduction in severity 1 problems**



Why CMM?

- **Globally accepted method to assess capability**
- **Model provides a logical and proven progression path for implementation**
 - ❑ Level 2 – Basic Project Management
 - ❑ Level 3 – Organisational focus, advanced Project Management
 - ❑ Level 4 – Quantitative Management
 - ❑ Level 5 – Continued optimisation
- **Significant productivity and quality improvements**
- **ROI Return on Investment of approximately 8 times**



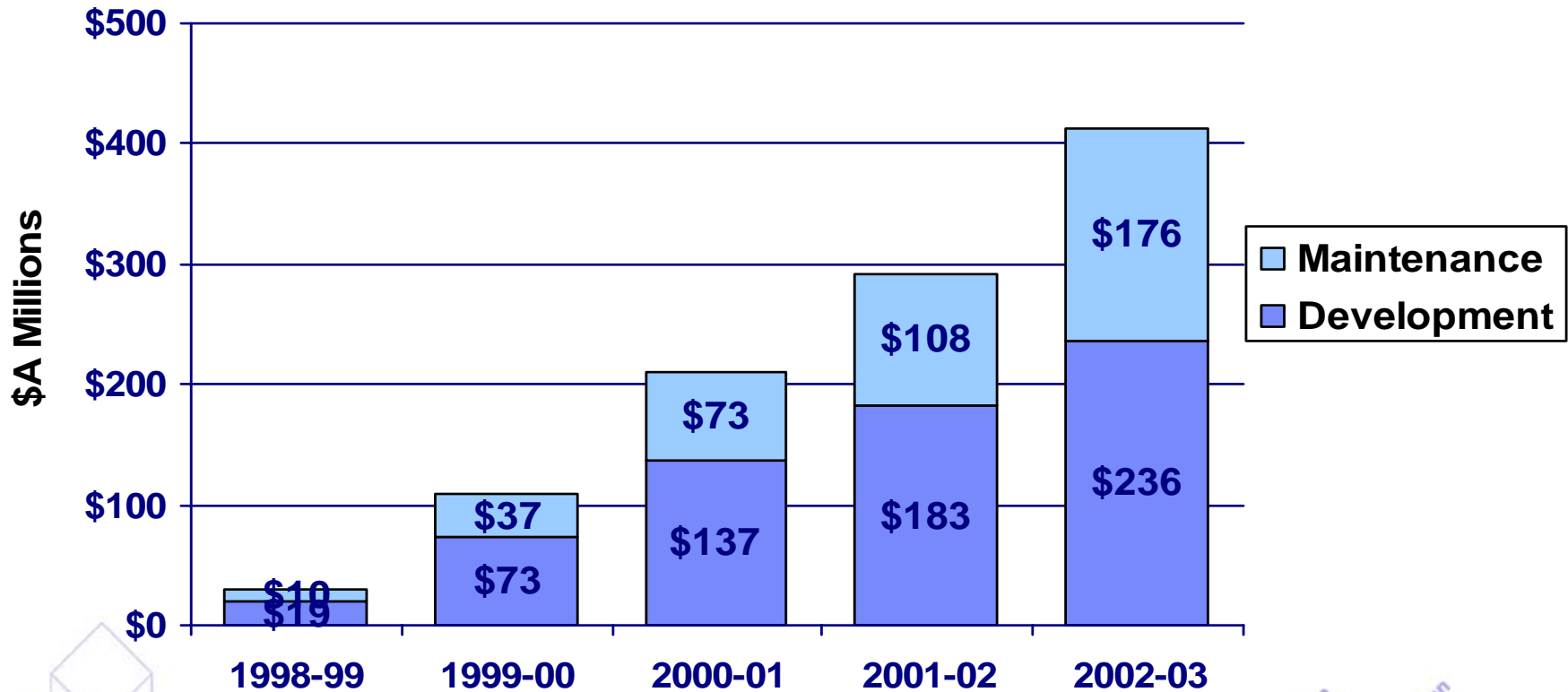
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Account Financial Benefits

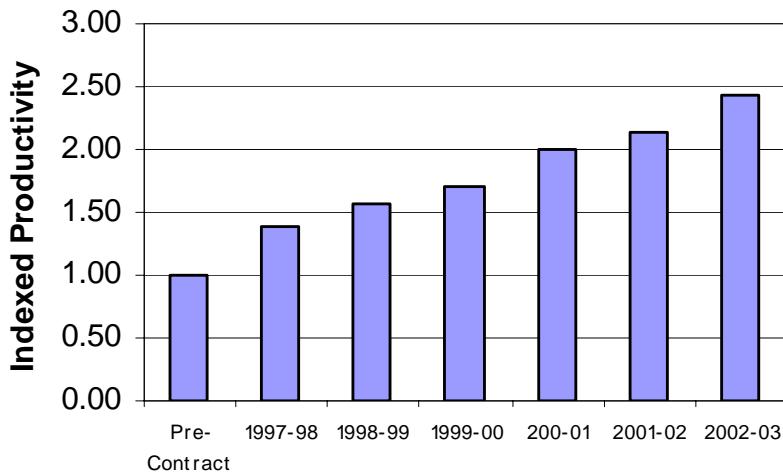
Cumulative Cost Savings (compared with year 1 productivity)



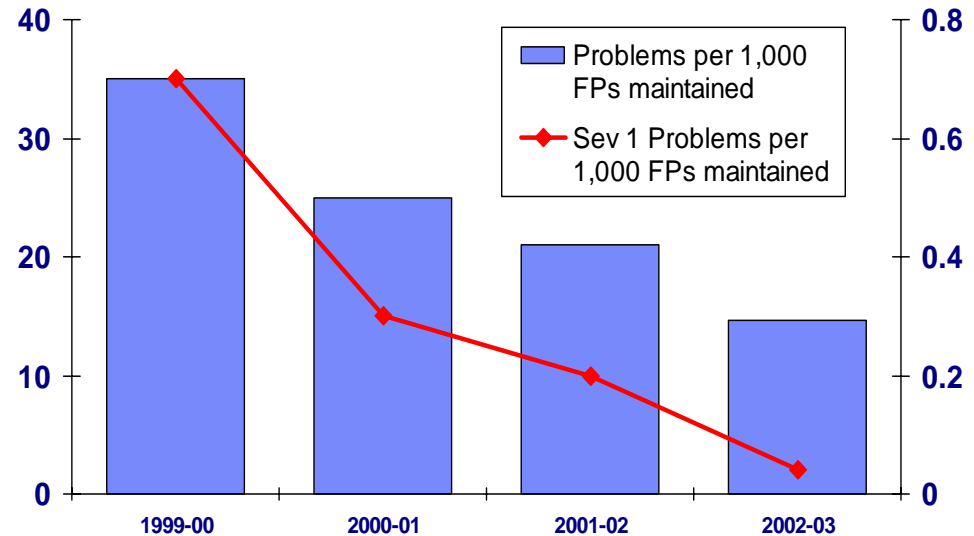
Account Achievements

- 145% improvement in productivity since outsourcing
- 58% reduction in production problems & 94% reduction in severity 1 problems over the past 4 years

Account Productivity (FP/FTE)



Account Production Problems



What about the employees?

➤ **Effective Communication**

- ❑ CMM provides a common language

➤ **Improved morale**

- ❑ More stable work environment
- ❑ Better balance of personal and profession life
- ❑ Reduction of 'all hand to the pumps' crisis situations

➤ **Lower staff turnover**

- ❑ Quality people are unlikely to stay long in an overstretched and highly stressful environment

➤ **Better Customer Relationships**

- ❑ Agreed, quantitative service goals



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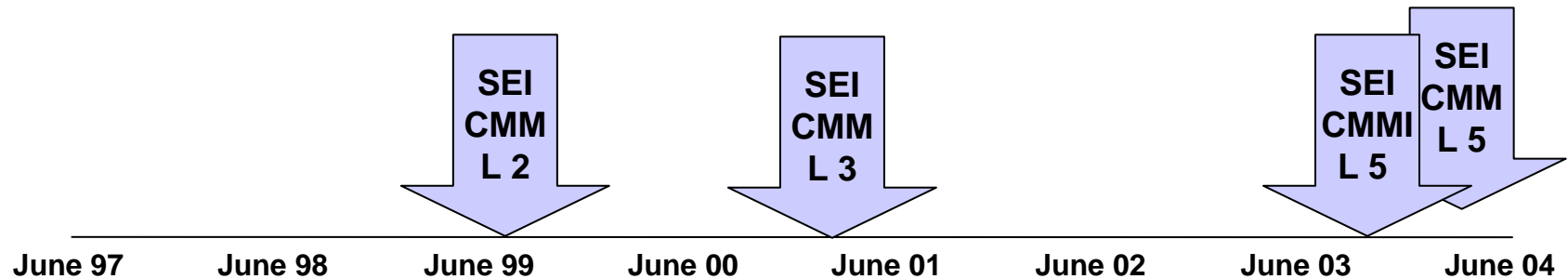


About Application Management Services (AMS)

- **Part of IBM Global Services responsible for software development, enhancement and maintenance**
- **In July of 1997, IBM Australia began providing application management services in a major outsourcing contract**
 - ❑ 2,500 staff, 17 locations, up to 1,500 km apart
 - ❑ 370 applications, 55,000 PC workstations
 - ❑ Mix of project size, technology, processes, cultures
 - ❑ “One of everything”
- **1,000 projects and 3,000 deliverable work products a year**
- **Over a six year period, IBM transformed from a “Level 1” environment to be formally assessed at CMMI Level 5**



IBM ANZ AMS CMM Journey



- CMM Level 3 achieved by a major client account in 1996
- Level 1 outsource account (2,500 staff) commenced June 1997
- Within 2 years, AMS had been assessed at CMM Level 2
- By April 2001, AMS had achieved CMM level 3 for its outsourced commercial accounts (approx 1,500 employees)
- AMS Commercial Delivery achieved CMMI Level 5 in November 2003
- AMS IBM Account achieved CMM (SW) Level 5 in March 2004



Award for Software Process Achievement, 2004

- **IBM's AMS A/NZ organisation has received the IEEE Computer Society Software Process Achievement Award for 2004**
- **The award recognises organisations which have demonstrated significant, sustained and measurable achievement in software process improvement**
- **This is only the 7th time the award has been presented in the 11 years since it was established**



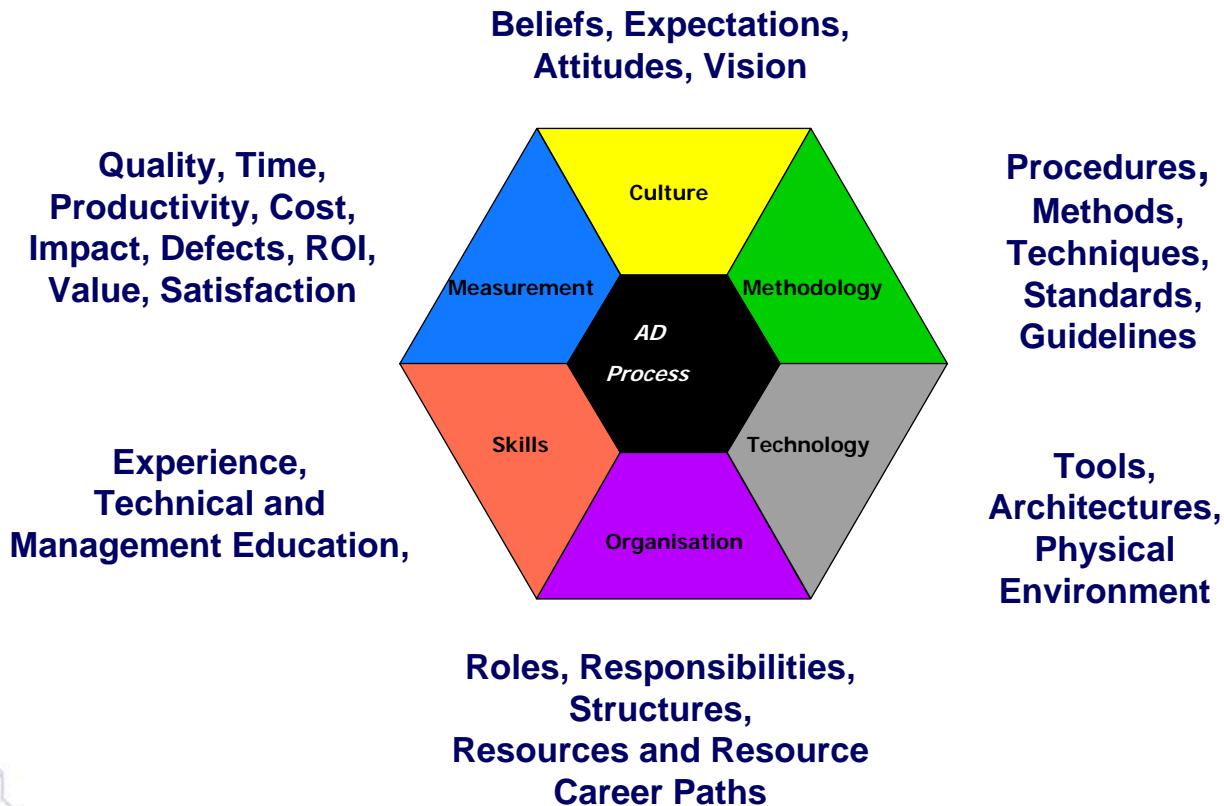
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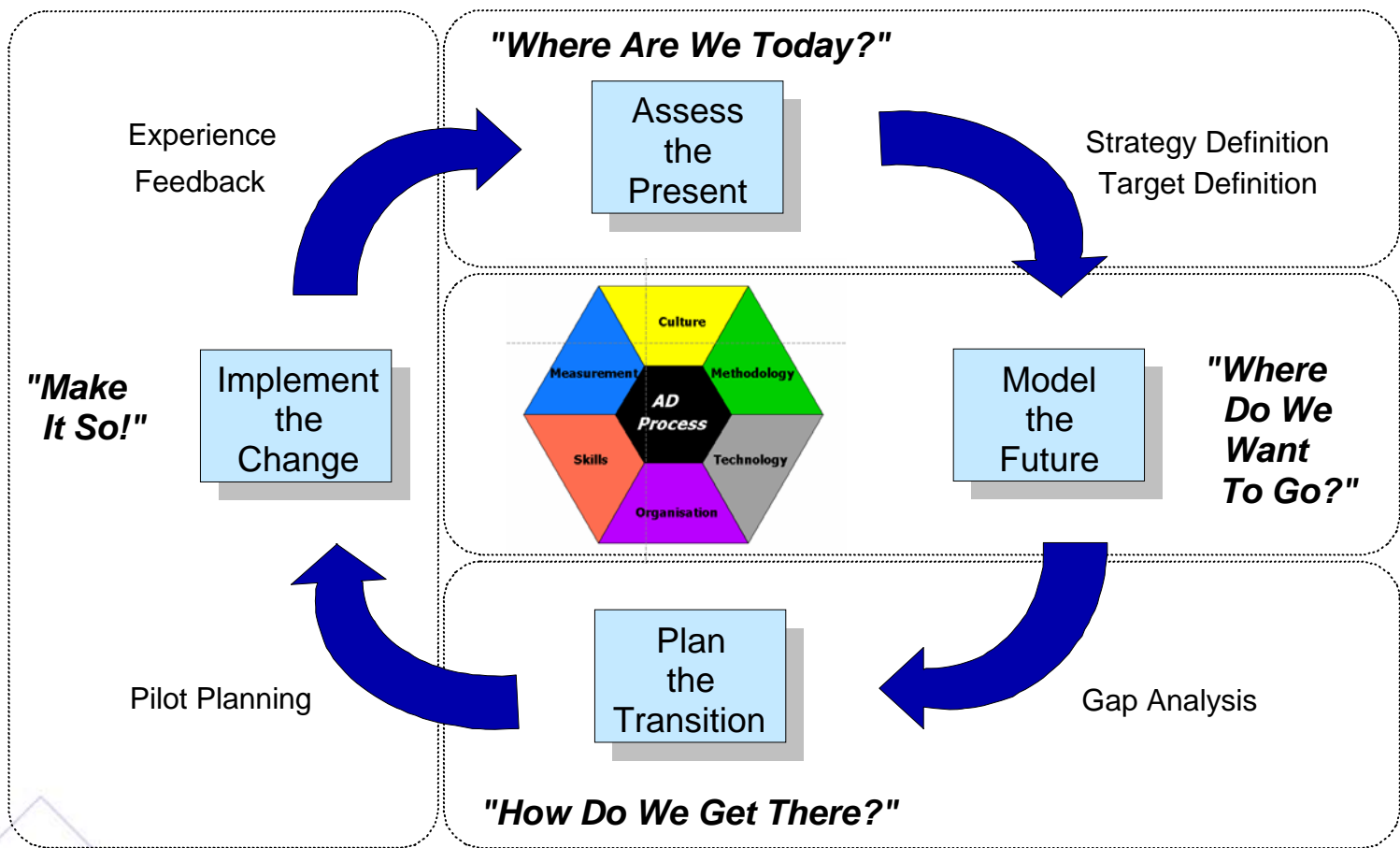


The scope of process improvement

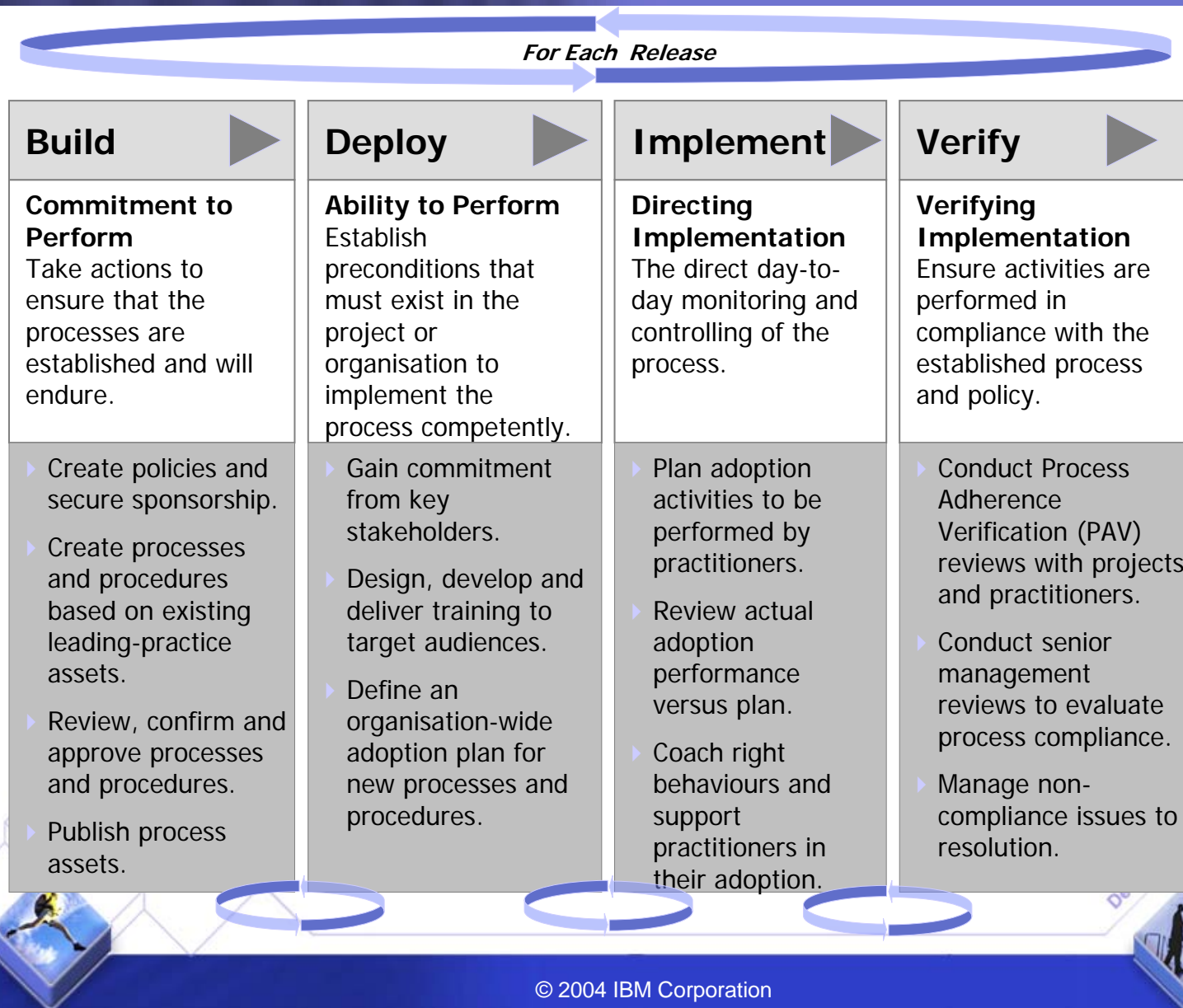
IBM's Application Development Effectiveness model takes a holistic view of the AD organization



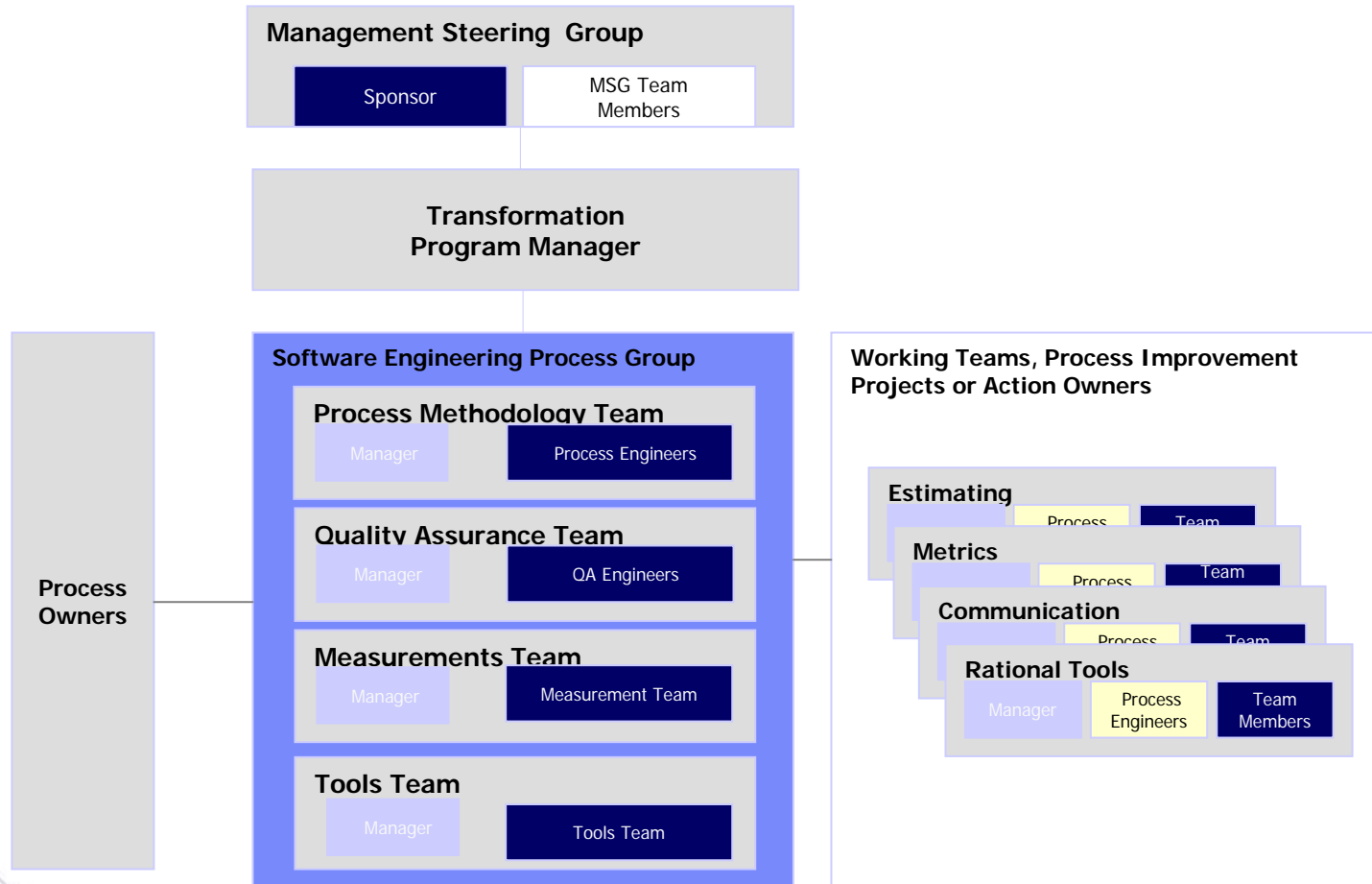
Our improvement approach



We developed and followed a standard approach.



Governance Structure



Overview

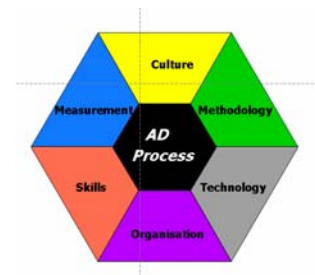
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Methodology

- **Management System (Management Practice)**
 - ❑ Web Based – available to all staff
 - ❑ Contains policies, procedures, guidelines and templates
 - ❑ Provided a single entry point for both managers and technical staff

- **Global Services Method (Engineering Practice)**
 - ❑ Custom Application Development
 - ❑ Application Maintenance/Enhancement
 - ❑ Complex Systems Lifecycle
 - ❑ Rapid Solutions Development
 - ❑ Package Integration



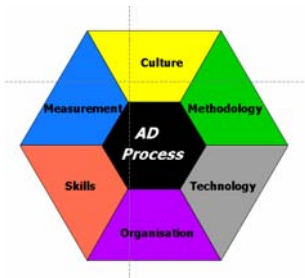
Technology

- Established approved tools list
 - ❑ Eliminated duplicate tools and extra costs
- Consistent end to end tool suite
- Rational Suite tools
 - ❑ Reference architecture based/standard development environment



Skills

- Strategy driven
- Certification paths
 - ❑ Project Management
 - ❑ Architecture
 - ❑ Specialists, eg Testing, DB2, Rational, Microsoft
- Balance between organisational needs and personal career aspiration



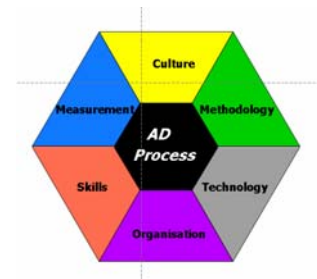
Organisation

- Review and clarify defined roles and responsibilities
- Aligned staff and projects against skill competencies
- Documents of understanding
- Standard management reporting framework



Measurement

- Establish external and internal 'scorecard'
- Retained only those measures that aligned to business objectives
- Standardised and centralised measurement collection, storage and reporting
- Consistent metric based management review meetings at all management levels



Culture

- Straight Talk communication
- Shared vision and teaming to delivery
- Prescriptive and consistent performance reviews
- IBM employee and manager training
- Personal change and how to manage change



Cultural considerations - Australia

- Organisational hierarchy is not important
- Expect to be consulted before major organisational decisions are made
- Performance measured on tangible results
- Individuals identify and solve problems
- Prefer radical change rather than incremental steps



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Lessons learnt - successes

- **Senior Management Commitment - Strong Sponsorship and commitment**
 - ❑ Link with business goals
- **Manage process improvement as a project or program**
 - ❑ Have a comprehensive deployment plan
- **Communication to all teams (early and lots of it)**
 - ❑ Constant regular communication - clear and concise
 - ❑ Multiple methods of making sure teams get messages (CMM Champions, mail)
- **Well planned and regular “Health checks” of progress**
 - ❑ Track actions resulting and ensure senior management focus
- **Take up of changes with new work**
 - ❑ No retro-fitting
 - ❑ Doing things where possible as “business as usual”



Lessons Learnt - Things to watch out for

➤ Education/Communication

- ❑ Not too much at the one time, some things can't be rushed
- ❑ Keep it simple - use regular team meetings to disseminate message
- ❑ Consistent and regular messages from senior management/sponsor

➤ Key practices

- ❑ Ensuring teams understand the link between planning, executing, measuring, analysing, correcting, evaluating effectiveness
- ❑ Make sure teams and Management know where they fit into to big picture and can explain this (roles and responsibilities)

➤ Tracking of progress

- ❑ Clear milestones and exit criteria for teams
- ❑ Closely tracked by project teams and line management, not internal group - ownership is with the teams
- ❑ Consequences for non conformance



The quality of software...

“Quality is never an accident; it is always the result of intelligent effort.”

John Ruskin (1819 - 1900)



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