

Mapping Client Cloud Posture to a Maturity Model

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Stakeholders: Partnered Organization and its clients

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PROJECT OVERVIEW

COVID-19 has forced businesses to consider a shift from managed to cloud-based operations. To capture this shift to the cloud, we **created a benchmarking survey** to help our client better understand the extent to which their clients are aware of, train for, and have implemented strategies for cloud usage.

BUSINESS OBJECTIVES

Organization's clients



Where do we stand individually and in our industry?

Organization



What are our clients' cloud posture? What is their cloud awareness? Can we provide services where there are gaps?

PROJECT RISKS

Multiple approaches and objectives

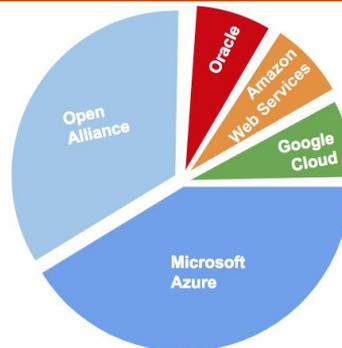
Inaccurate client survey responses

Limited data in public domain

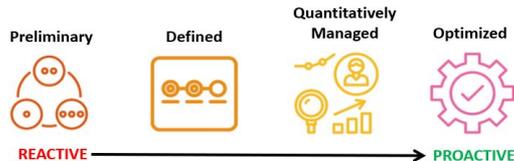
Ever-changing cloud requirements

CURRENT MATURITY MODEL

Out of the top 5 most used models, the **Open Alliance** and **Microsoft Azure** Cloud Maturity Models served as the best inspirations for our hybrid framework.



PROPOSED MATURITY MODEL



DOMAINS



People

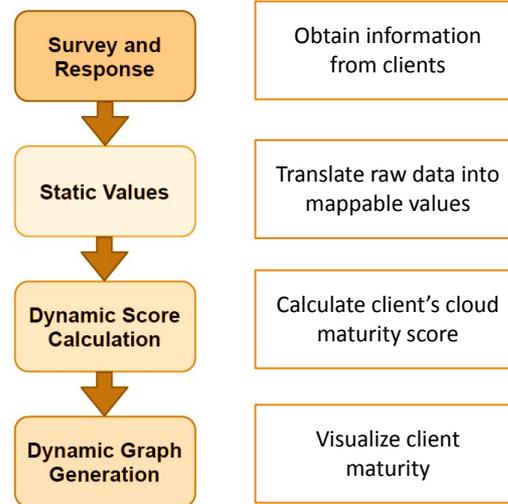


Process



Innovation

FLOW DIAGRAM



RESULTS: MATURITY STAGE COMPARISON

